

<b>International Association of Assessing Officers</b>	
<b>Total Agency Summary</b>	
	<b>2023 Approved Budget</b>
<b>Income</b>	
4000 · Membership Dues	1,766,641
4001 · Subscriptions Income	1,000
4002 · Advertising Income	75,500
4003 · Education Program Fees	2,751,433
4004 · Publications Sales	65,940
4005 · Designation Income	215,535
4006 · Conference Registration	1,228,125
4009 · Royalties - Gen & Admin	7,990
4011 · Contract Income	8,000
4012 · Sponsorships/Contributions	392,500
4014 · Miscellaneous Income	37,350
4015 · Inquiries Copies	455
4019 · Shipping Charges Income	10,000
4023 · Scholarship Fund	20,000
<b>Total Income</b>	<b>6,580,469</b>
<b>Expense</b>	
5001 · Staff Labor Costs	2,323,911
5003 · Outside Services	383,453
5004 · FICA Expense	180,513
5005 · Employee Benefit Expenses	444,513
5006 · Professional Development	50,000
5007 · Bank Fees	79,750
5008 · Utilities and Maintenance	40,408
5009 · Telephone	19,000
5010 · Mail & Shipping	82,145
5011 · Printing & Copies	170,286
5012 · Supplies	156,454

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<b>5013 · Data Processing</b>	370,743
<b>5014 · Association Insurance</b>	40,594
<b>5015 · Service Charges - Leased Equip</b>	33,667
<b>5016 · Service Charge - Facilites</b>	39,699
<b>5017 · Consulting Expenses</b>	0
<b>5018 · Annual Audit</b>	39,000
<b>5022 · Promotion Expense</b>	69,850
<b>5023 · Professional Library</b>	48,653
<b>5024 · Cost of Goods Sold</b>	5,000
<b>5025 · Honoraria</b>	64,650
<b>5026 · Instructor &amp; Speaker Expenses</b>	23,345
<b>5027 · Registration Fees</b>	61,405
<b>5029 · AV Equipment</b>	223,550
<b>5030 · Food &amp; Beverage Expense</b>	784,200
<b>5031 · Tours &amp; Transportation</b>	6,500
<b>5033 · Meeting Room Expense</b>	34,000
<b>5045 · Payroll Charges</b>	45,029
<b>5047 · Legal Fees</b>	16,500
<b>5049 · Board &amp; Committee Travel</b>	181,262
<b>5050 · Board &amp; Committee Lodging</b>	171,947
<b>5051 · Board &amp; Committee Meals &amp; Misc</b>	60,050
<b>5052 · Staff Travel</b>	79,014
<b>5053 · Staff Lodging</b>	78,762
<b>5054 · Staff Meals &amp; Misc</b>	43,550
<b>5055 · Exec Dir/Exec Board Designated</b>	27,000
<b>5056 · Signs &amp; Decorations</b>	23,550
<b>5057 · Awards &amp; Gifts</b>	39,395
<b>5058 · Gratuities</b>	1,860
<b>5060 · Scholarships</b>	36,650
<b>5098 · Misc Expense</b>	0

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<b>5099 · Project Plans</b>	<b>0</b>
<b>Total Expense</b>	<b>6,579,858</b>
<b>Operational Income / (Loss)</b>	<b>611</b>
<b>Other income</b>	
4007 · Interest Income - Gen & Admin	0
4008 · Capital Gains(Losses) on Invest	0
4018 · Dividend Income	0
<b>Total Other income</b>	<b>0</b>
<b>Other Expense</b>	
5019 · Amortization Expense	0
5021 · Depreciation Expense	0
5097 - SAFE	75,000
Building Replacement Fund	0
5100 · Income Tax - Federal	22,500
5101 · Income Tax--State of Missouri	8,000
5102 · Profits Tax-Kansas City, MO	1,350
<b>Total Other Expense</b>	<b>106,850</b>
<b>Net Income / (Loss)</b>	<b>(106,239)</b>