

<b>International Association of Assessing Officers</b>		
<b>Total Agency Summary</b>		
		<b>2024 Approved Budget</b>
<b>Income</b>		
	4000 · Membership Dues	\$ 1,801,850
	4001 · Subscriptions Income	\$ 1,000
	4002 · Advertising Income	\$ 100,500
	4003 · Education Program Fees	\$ 2,957,290
	4004 · Publications Sales	\$ 50,940
	4005 · Designation Income	\$ 242,170
	4006 · Conference Registration	\$ 1,250,750
	4009 · Royalties - Gen & Admin	\$ 14,990
	4011 · Contract Income	\$ 8,000
	4012 · Sponsorships/Contributions	\$ 438,200
	4014 · Credits/Grants/Rebates	\$ 34,400
	4015 · Inquiries Copies	\$ 915
	4019 · Shipping Charges Income	\$ 10,000
	4023 · Scholarship Fund	\$ 20,000
	4025 · Membership Marketplace	
	<b>Total Income</b>	<b>\$ 6,931,005</b>
<b>Expense</b>		
	5001 · Staff Labor Costs	\$ 2,394,727
	5003 · Outside Services	\$ 349,306
	5004 · FICA Expense	\$ 196,377
	5005 · Employee Benefit Expenses	\$ 483,582
	5006 · Professional Development	\$ 40,000
	5007 · Bank Fees	\$ 79,380
	5008 · Utilities and Maintenance	\$ 23,623
	5009 · Telephone	\$ 16,124
	5010 · Mail & Shipping	\$ 68,118
	5011 · Printing & Copies	\$ 148,936
	5012 · Supplies	\$ 111,991
	5013 · Technology Services	\$ 241,150
	5014 · Association Insurance	\$ 40,594
	5015 · Service Charges - Leased Equip	\$ 35,314
	5016 · Service Charge - Facilites	\$ 37,813
	5017 · Consulting Expenses	\$ -
	5018 · Annual Audit	\$ 31,000
	5022 · Promotion Expense	\$ 68,350
	5023 · Professional Library	\$ 55,400
	5024 · Cost of Goods Sold	\$ 2,500
	5025 · Honoraria	\$ 95,500
	5026 · Instructor & Speaker Expenses	\$ 151,590
	5027 · Registration Fees	\$ 67,030

	5029 · AV Equipment	\$ 237,950
	5030 · Food & Beverage Expense	\$ 735,750
	5031 · Tours & Transportation	\$ 7,500
	5033 · Meeting Room Expense	\$ 67,000
	5045 · Payroll Charges	\$ 51,117
	5047 · Legal Fees	\$ 25,920
	5049 · Board & Committee Travel	\$ 262,900
	5050 · Board & Committee Lodging	\$ 222,060
	5051 · Board & Committee Meals & Misc	\$ 133,895
	5052 · Staff Travel	\$ 74,200
	5053 · Staff Lodging	\$ 84,870
	5054 · Staff Meals & Misc	\$ 55,580
	5055 · Exec Dir/Exec Board Designated	\$ 67,500
	5056 · Signs & Decorations	\$ 46,500
	5057 · Awards & Gifts	\$ 56,205
	5058 · Gratuities	\$ 2,000
	5060 · Scholarships	\$ 54,700
	5098 · Misc Expense	\$ -
	5099 · Project Plans	\$ -
	<b>Total Expense</b>	<b>\$ 6,924,052</b>
	<b>Operational Income / (Loss)</b>	<b>\$ 6,952</b>
	<b>Other income</b>	
	4007 · Interest Income - Gen & Admin	\$ -
	4008 · Capital Gains(Losses) on Invest	\$ -
	4014 · Credits/Grants	\$ -
	4018 · Dividend Income	\$ -
	<b>Total Other income</b>	<b>\$ -</b>
	<b>Other Expense</b>	
	5019 · Amortization Expense	\$ -
	5020 · Gain/(loss) from fixed asset	
	5021 · Depreciation Expense	\$ -
	5097 - SAFE	\$ 75,000
	Building Replacement Fund	\$ -
	5100 · Income Tax - Federal	\$ 22,500
	5101 · Income Tax--State of Missouri	\$ 8,000
	5102 · Profits Tax-Kansas City, MO	\$ 2,000
	<b>Total Other Expense</b>	<b>\$ 107,500</b>
	<b>Net Income / (Loss)</b>	<b>\$ (100,548)</b>