

International Association of Assessing Officers		
Total Agency Summary		
		2025 Approved Budget
Income		
4000 · Membership Dues	\$	1,855,850
4001 · Subscriptions Income	\$	750
4002 · Advertising Income	\$	86,500
4003 · Education Program Fees	\$	3,120,491
4004 · Publications Sales	\$	45,000
4005 · Designation Income	\$	201,895
4006 · Conference Registration	\$	1,797,520
4009 · Royalties - Gen & Admin	\$	10,250
4011 · Contract Income	\$	15,793
4012 · Sponsorships/Contributions	\$	463,000
4014 · Credits/Grants/Rebates	\$	20,160
4015 · Inquiries Copies	\$	750
4019 · Shipping Charges Income	\$	10,000
4023 · Scholarship Fund	\$	20,000
4025 · Membership Marketplace		
Total Income	\$	7,647,959
Expense		
5001 · Staff Labor Costs	\$	2,772,005
5003 · Outside Services	\$	402,120
5004 · FICA Expense	\$	221,760
5005 · Employee Benefit Expenses	\$	546,085
5006 · Professional Development	\$	48,500
5007 · Bank Fees	\$	81,320
5008 · Utilities and Maintenance	\$	26,223
5009 · Telephone	\$	9,832
5010 · Mail & Shipping	\$	91,582
5011 · Printing & Copies	\$	135,310
5012 · Supplies	\$	115,077
5013 · Technology Services	\$	288,200
5014 · Association Insurance	\$	43,436
5015 · Service Charges - Leased Equip	\$	23,968
5016 · Service Charge - Facilites	\$	51,213
5017 · Consulting Expenses	\$	-
5018 · Annual Audit	\$	31,000
5022 · Promotion Expense	\$	72,475
5023 · Professional Library	\$	59,675
5024 · Cost of Goods Sold	\$	-
5025 · Honoraria	\$	94,900
5026 · Instructor & Speaker Expenses	\$	106,590

	5027 · Registration Fees	\$	71,075
	5029 · AV Equipment	\$	233,250
	5030 · Food & Beverage Expense	\$	804,350
	5031 · Tours & Transportation	\$	6,000
	5033 · Meeting Room Expense	\$	10,000
	5045 · Payroll Charges	\$	52,685
	5047 · Legal Fees	\$	27,500
	5049 · Board & Committee Travel	\$	369,150
	5050 · Board & Committee Lodging	\$	248,709
	5051 · Board & Committee Meals & Misc	\$	161,880
	5052 · Staff Travel	\$	72,900
	5053 · Staff Lodging	\$	85,418
	5054 · Staff Meals & Misc	\$	60,200
	5055 · Exec Dir/Exec Board Designated	\$	67,500
	5056 · Signs & Decorations	\$	46,500
	5057 · Awards & Gifts	\$	50,860
	5058 · Gratuities	\$	2,500
	5060 · Scholarships	\$	54,000
	5098 · Misc Expense	\$	-
	5099 · Project Plans	\$	-
	Total Expense	\$	7,645,748
	Operational Income / (Loss)	\$	2,211
	Other income		
	4007 · Interest Income - Gen & Admin	\$	-
	4008 · Capital Gains(Losses) on Invest	\$	-
	4014 · Credits/Grants	\$	-
	4018 · Dividend Income	\$	-
	Total Other income	\$	-
	Other Expense		
	5019 · Amortization Expense	\$	-
	5020 · Gain/(loss) from fixed asset		
	5021 · Depreciation Expense	\$	-
	5097 - SAFE	\$	75,000
	Building Replacement Fund	\$	-
	5100 · Income Tax - Federal	\$	22,500
	5101 · Income Tax--State of Missouri	\$	8,000
	5102 · Profits Tax-Kansas City, MO	\$	2,000
	Total Other Expense	\$	107,500
	Net Income / (Loss)	\$	(105,289)