

How Can We Successfully Use Artificial Intelligence and Machine Learning to Update and Maintain Mass Appraisal Data Sets?

Ensuring Accuracy, Equity and Uniformity.....

Michael Lomax, R.I., M.B.A.

Managing Director – Assessment

Esri Canada

INTERNATIONAL RESEARCH SYMPOSIUM

Amsterdam, The Netherlands • December 4 - 5, 2024

Michael Lomax



Michael Lomax, M.B.A., R.I. Managing Director, Assessment Esri Canada Limited



- Deputy Assessor, BC Assessment (20 years)
- Instructor for Mass Appraisal University of British Columbia, Sauder School of Business
- Author on IAAO Body of Knowledge
- Past Member of IAAO Education Committee
- Past Member of IAAO International Committee
- Practitioner, Educator, Technology Solution Provider



Session Overview

- What tools and techniques are currently being used?
- What is the value added to the user?
- Practical examples.
- Where is the roadmap for AI & ML headed for mass appraisal?

Tools and techniques – Timeline over the years





Technology Hierarchy for AI/ML/DL



Artificial Intelligence (AI): ...Techniques to mimic human intelligence

Machine Learning (ML): Algorithms learning from data examples

Deep Learning (DL): A subset of ML using layers of neural networks

SAM (Segment Anything Model): An advanced DL-based segmentation model

Artificial Intelligence (AI)Machine Learning (ML)Deep Learning (DL)



Public

Tools and techniques – Today



Public

Tools and techniques – Today



INTERNATIONAL RESEARCH SYMPOSIUM Amsterdam, The Netherlands / December 4 - 5, 2024



Public

Tools and techniques – Today

Image classification

Image classification involves assigning a label or class to a digital image. For example, the drone image on the left below might be labeled crowd, and the digital photo on the right might be labeled cat. This type of classification is also known as object classification or image recognition, and it can be used in GIS to categorize features in an image.



Instance segmentation

Instance segmentation is a more precise object detection method in which the boundary of each object instance is drawn. For example, in the image on the left below, the roofs of houses are detected, including the precise outline of the roof shape. On the right, cars are detected, and you can see the distinct shape of the cars. This type of deep learning application is also known as object segmentation.



Object detection

Object detection is the process of locating features in an image. For example, in the remote sensing image below, the neural network found the location of an airplane. In a more general computer vision use case, a model may be able to detect the location of different animals. This process typically involves drawing a bounding box around the features of interest. It can be used in GIS to locate specific features in satellite, aerial, or drone imagery and to plot those features on a map.



Semantic segmentation

Semantic segmentation occurs when each pixel in an image is classified as belonging to a class. For example, in the image on the left below, road pixels are classified separately from nonroad pixels. On the right, pixels that make up a cat in a photo are classified as cat, while the other pixels in the image belong to other classes. In GIS, this is often referred to as pixel classification, image segmentation, or image classification. It is often used to create land-use classification maps.



Panoptic segmentation

Panoptic segmentation combines both semantic segmentation and instance segmentation. For example, the image below shows all the pixels are classified, and each unique object, such as each car, is its own unique object.



Change detection

Change detection deep learning tasks can detect changes in features of interest between two dates and generate a logical map of change. For example, the image on the left below shows a housing development from five years ago, the middle image shows the same development today, and the image on the right shows the logical change map where new homes are in white.







ArcGIS Pro Overview Extensions Features Resources Free Trial Home Get Started Help Tool Reference Python SDK Migrate from ArcMap Free Trial

Help / Analysis and geoprocessing / Artificial Intelligence

Spatial analysis in ArcGIS Pro

> Geoprocessing

> Raster Functions

> Charts

> Charts

> Data Engineering

> Artificial Intelligence

GeoAl

> Deep Learning

> 3D Analyst

> Business Analyst

> Geostatistical Analyst

> Image Analyst

Link Analysis

> Network Analyst

> Spatial Analyst

> Visibility Analysis

GeoAl

ArcGIS Pro 3.4 | Other versions 🧸 | Help archive

GeoAI is the integration of artificial intelligence (AI) with spatial data, science, and geospatial technology to increase understanding and solve spatial problems. GeoAI includes the application of traditional AI techniques to generate spatial data through the extraction, classification, and detection of information from structured and unstructured data. GeoAI is also the use of spatially explicit AI techniques that are designed to solve spatial problems through the analysis of spatial data, and includes techniques for detecting patterns, making predictions, spatiotemporal forecasting, and more.

Key concepts

The following terms will help you understand GeoAI within ArcGIS Pro.

- Spatial analysis—The process of examining the locations, attributes, and relationships in spatial data through a series of techniques from simple overlays to advanced spatial statistics and other analytical techniques.
- Artificial Intelligence (AI)—The ability of a machine (for example, computer) to perform tasks that traditionally require human intelligence, such as perception, reasoning, and learning. We see AI applications everywhere in our daily lives—in smart assistants on our phones, in recommendations on our social media feeds, and in self-driving cars and robots. AI encompasses both machine learning and deep learning.
- Machine learning (ML)–A subset of AI referring to a set of techniques that allow computers to learn patterns within data and acquire knowledge without being explicitly programmed. ML techniques

GIS + AI = GeoAI

In this topic

Key concepts

Learn more

Problem-solving

٠

- Leverages Spatial Reference
- Real Estate Value = Location, Location, Location





Building Footprints – Deep Leaning USA Model





Building Footprints – SAM





What is the Value of AI/ML to the User?

- Enhanced Data Accuracy, Uniformity, Equity in Assessments
- Computers can process big data more efficiently than manual intervention
- Assessment Agencies can effectively do more work at less cost
- Leverages the capabilities of technology
- Facilitates Digital Transformation of the Assessment Industry
- Helps meet or exceed Stakeholders expectations
- Allows Appraisers/Assessors to be Value Influencers vs Data Collectors



What is the Value of AI/ML to the User?

Optimizes property search results

Traditional property searches offer you no more than a manual time-consuming filtering based on location, price, and other factors. AI takes this to the next level by analyzing user behavior and preferences and recommending properties that meet stated criteria and implicit preferences.

Predicts market trends and values

Al-driven predictive analytics can assess past and current data to forecast future trends. Therefore, Artificial Intelligence platforms generate insights that were previously difficult to obtain, whether it's predicting shifts in property prices or emerging neighborhoods.

Automates property valuation processes

Al in real estate can assess large datasets in minutes—including property features, market trends, and historical data—to provide real-time property valuations. Such tools minimize human error and speed up the entire process.



Practical Example: Zoning

• Can AI provide the Zoning Discrepancy and even provide the fix, or suggested fix to relate the zoning error back to the authoritative zoning layer source?



PARCEL DETAILS ACTIONS T REPORTS T	VALUE CHANGED VALUATION PENDING VALIDATION REQUIRED +	0 X
Tax Period Parcel ID Parcel Status Land Size (Acres ≒) ▲ 2024 2 → 0527000102400 m³ ● ▲ ▲ CTIVE		
A 2024 2 × 0537080102400 Situs Address Owner 104 FREDERICK ST GREER SC 29651 GIBSON AMANDA M (JTWROS) PUC Parcel Class PUC PSC Appraisal Areas	Land Improvements Fair Market Value Taxable Market Value	\$43,000 \$219,560 \$262,560 \$383,080
Parcel Land Approach to Value Value Reconciliation Owners & Contacts Deeds Genealogy Block Snapshots Workflows 🛠		Notes
Hello Michael, what can I help you with? Is the parcel zoning correct?		
The parcel is classified as "Residential" in the Parcel Class and is used as single-family residential land, according to the Land Usage Details. However, the zoning information indicates that the parcel is "UNZONED." Ideally, residential parcels should be in a residential zone, but since it is officially unzoned, there is no specific zoning discrepancy with the current land use and parcel classification. Nonetheless, it's worth checking further with municipal planning authorities if there are specific restrictions or allowances tied to this "unzone" status that might affect future developments or uses.		
Type your message		
Send Reset		

Practical Example: Crime Rate Statistics

• Can AI provide the summary of Crime Rate to a property or Appraisal Areas and its affect to Assessed Value?



P PARCEL DETAILS ACTIONS REPORTS Tax Period Parcel ID Parcel Status Land Size (Acres 5)	VALUE CHANGED VALUATION PENDING VALIDATION REQUIRED + Valuation Approach	? ×
A 2024 ▼ Image: Constraint of the second seco	DATA MIGRATION Land Improvements Fair Market Value Taxable Market Value	\$43,000 \$219,560 \$262,560 \$383,080
Parcel Land Approach to Value Value Reconciliation Owners & Contacts Deeds Genealogy Block Snapshots Workflows In Assessment to Sale Katio (ASK) for this parcel is 65. This suggests that the assessed value of the property is much lower than its typical sales price, since an ASR value below 80 is considered low. This might imply that the property is undervalued in terms of its assessment relative to market conditions. This information could be useful for potential adjustments or appeal discussions regarding the assessed value.		Notes
What is the crime and policing situation in this area?		
In the area where this parcel is located, the crime situation is slightly above the national average, as indicated by a Total Crime Index of 119 (with the national average being 100). This reflects a somewhat higher crime rate, which can negatively impact property values due to perceived safety concerns. In terms of policing, the nearest police station is the Greer Police Department, located at 102 South Main Street, Greer, which is approximately 4.83 kilometers from the parcel. The presence of a police station in relatively close proximity can be seen as a positive factor, offering peace of mind through enhanced community safety services.		
Type your message Send Reset		

Practical Example: Market Segmentation

• Can AI provide the roll up of the Segmentation and anything else related to Segmentation?



PARCEL DETAILS ACTIONS ▼ REPORTS ▼ Tax Period Parcel ID A 2024 ▼ 102 ★ 0537080102400 ● A - ACTIVE ▼ 80	VALUE CHANGED VALUATION PENDING VALIDATION REQUIRED + Valuation Approach DATA MIGRATION	? ×
Situs Address Owner 104 FREDERICK ST GREER SC 29651 GIBSON AMANDA M (JTWROS) C PUC Parcel Class PSC Appraisal Areas 1100 RESIDENTIAL PSC Appraisal Areas	Land Improvements Fair Market Value Taxable Market Value	\$43,000 \$219,560 \$262,560 \$383,080
Parcel Land Approach to Value Value Reconciliation Owners & Contacts Deeds Genealogy Block Snapshots Workflows		Notes
The parcel falls within several geographic segmentations:		
 Zoning/Special Land Use: The parcel is classified as "UNZONED." This may affect land use flexibility and future development potential, so it's worth consulting local planning authorities for specific details or restrictions. 		
2. Market Area: The parcel's market area is designated as "1156." This aligns correctly with the Market Area feature identified as "001156," indicating no discrepancies in this segmentation.		(?) × \$43,000 \$219,560 \$262,560 \$383,080 Notes
 Appraisal Area: The parcel is within appraisal area "008." This helps ensure consistent appraisals with nearby properties within the same area. 		
These segmentations are crucial for understanding how the parcel is assessed, valued, and potentially used, especially when considering its unzoned status. If you have further questions, feel free to ask!		
Type your message		
Send Reset		



Practical Example: ASR Confidence Level

- Can AI identify which Sold Properties (properties with a calculated ASR) are outside the range of acceptable IAAO standards or local Legislated Requirements within the same Appraisal Area?
- IAAO Standards:
 - 90 110% ASRs are good
 - >+110% ASR is too high
 - <90% ASR is too low



P PARCEL DETAILS ACTIONS TREPORTS T	VALUE CHANGED VALUATION PENDING VALIDATION REQUIRED +	0 ×
<u>A</u> 2024 ▼ <u>©</u> 2 ☆ 0537080102400	DATA MIGRATION	
Situs Address Owner 104 FREDERICK ST GREER SC 29651 GIBSON AMANDA M (JTWROS) [2] PUC Parcel Class PSC Appraisal Areas 1100 RESIDENTIAL //	Land Improvements Fair Market Value Taxable Market Value	\$43,000 \$219,560 \$262,560 \$383,080
Parcel Land Approach to Value Value Reconciliation Owners & Contacts Deeds Genealogy Block Snapshots Workflows 🛠		Notes
 feature identified as "001156," indicating no discrepancies in this segmentation. 3. Appraisal Area: The parcel is within appraisal area "008." This helps ensure consistent appraisals with nearby properties within the same area. These segmentations are crucial for understanding how the parcel is assessed, valued, and potentially used, especially when considering its unzoned status. If you have further questions, feel free to ask! 		
What is the ASR?		
The Assessment to Sale Ratio (ASR) for this parcel is 65. This suggests that the assessed value of the property is much lower than its typical sales price, since an ASR value below 80 is considered low. This might imply that the property is undervalued in terms of its assessment relative to market conditions. This information could be useful for potential adjustments or appeal discussions regarding the assessed value.		
Type your message		
Send Reset		

ASR by Assessment Jurisdiction – Appraisal Areas



I P T I

ASR by Neighborhood



PTI

Internal

Rules

Cancel

+ Add

Remove	Edit Condition	Name	Cardinality	Message	Severity	Priority	Active
Ŵ		PR-ASR	One 🗸	ASR	Warning 🗸	1	✓
_							
	PR-ASR					– 🗆 🗙	
	1 [AI]						
	2 Is ASR to	oo high or too low?					
					🗸 Va	lid Validate Rule	
					•		

PARCEL DETAILS ACTIONS REPORTS Tax Period Parcel ID Parcel Status Lan	d Size (Acres 与)	Value CHANGED VALUE CHANGED VA	ALUATION PENDING + 🧷 🗙
A 2024 ▼	0	DATA MIGRATION Land Improvements Fair Market Value Taxable Market Value	\$43,000 \$219,560 \$262,560 \$383,080
Parcel Land Approach to Value Value Reconciliation Owners & Contact	s Deeds Genealogy Block Snapshots Workflows 🛠		Notes
Location Plat Book Plat Page Lot Quarter 4-X 68 Cocation Description Subdivision Subdivision 1825 JAMESTOWNE ESTATES ▷ Property Description 37,SEC2 Group Membership	Section Township Range	✓ Edit	
Characteristics	2 of 24	✓ Edit	- DIA
⁰ Critical ⁰ Errors ¹ Warnings ⁰ Information <i>C</i> Validate		Last validated 2024-11-27 14:39:37 Last updated by Assessmen	nt ESRI CANADA 2024-09-11 15:02:23 🗸
Type Code Warning PR-ASR	Description The ASR of 65 is considered too low, as it is below the acceptable rang	e of 80 to 120.	*

Roadmap for AI & ML headed for mass appraisers

G Assessment Analy	st GAMA X C Assessment Analyst GAMA - A X +		-	a >		
< → C 0 1	scalhost/4200/cama/search/modal/parcel/bef56fd5-9109-4722-a38e-0656183d3125/land?readonly=false	\$	ο ε			
88 12 Target Process	🛕 Azure Dashboard 🧠 Nuclino 🛐 (1) MARS Dev Dash 🖝 Login Salesforce 🦚 Assessment - Docu 🔞 Computed Diff - Dif 🚺 diagrams.net 😋 Assessment-Data E 😵 Adobe Acrobat 😋 Assessment Product		1 0	All Bookmark		
	RARTI Carlo Ballo Come Control Calo Bran Advintution Constant		0	Darrel Dall an		
Parcel V	PARCEL DETAILS ACTIONS REPORTS Valuation Approximation Tase Period Percel Dtail Percel Status Land Size (Acres %) 2024 ★ TO27010104700 A - ACTIVE ★ 0	© X	ana 1			
> Filter Sets > Filters Parcel Tax Period Parcel Constal	Stau Address Owner Intro 1004 HOLLOW OAK DR TAYLORS SC 29687 GRAHAM WILLIE F I: Improvements PUC Pacel Class PSC Appresial Areas 1100 RESIDENTIAL P Tasable Market Value	\$79,580 \$102,080 \$90,210				
PARCEL Status PARCEL ID RARCEL Cless	Parcel Land Approach to Value Reconciliation Owners & Contacts Deeds Genealogy Block Snapshots Workflows	Notes	a to Start Sa			
T Manage Filters	Land Area (Sum of Land Lines) 0.00 Acres 5: Difference Land Components Land Number External ID Predominant Market Segment Use Valuation Type Neighborhood Code Override Type Override Value Area (Acres 5:) Depth (ft)	✓ Edit Width (ft)				
1=	1 1 5000139 2 - Commercial/Industrial Land 14 - 14 Per Acre (by size range) 5000139 0 0	-	1 22	13 (1993) 199 (1993) 1		
T027010104700 4 1004 HOLLOW CAK DR TI GRAHAM WILLIE F	Zones Value Assessment External Syst Proportion Comments	, / Edit				
AN THE	No records available.					
		10.00.45.05	21			
ICC3(A, Maxer, Microsoft) (• Create * crost * verifings * monimum () verification • Create * crost * verifings * monimum () verification • Create * crost * verifings * monimum () verification • Create * crost * verifings * monimum () verification • Create * crost * create	10 VY 45:25		C. Powered by I		



Where is the Roadmap for AI/ML Headed for Mass Appraisers?

- Automated Comparable Selections, even building Appeal Briefs with comparable adjustments
- Dynamic Valuation Models Accept/Reject result, ASR/COD before & after accepting fix
- Automated Error Identification & Fixes
- Spawned Workflows for Appraiser/Assessor Review before & after accepting fixes
- Identification of problem areas: Potential Tax Shifts, High Risk Appeal Areas, Data Conflicts etc.
- Integration of other data sets that are normally not in the Assessors Arsenal to validate & perfect values/codes/adjustments



Roadmap for AI & ML headed for mass appraisal







Thank you!

- If you have any additional questions about the content presented to you, feel free to contact:
- Michael Lomax, Managing Director mlomax@esri.ca
- Scan QR code and follow Assessment Analyst on Linkedin



Assessment Analyst® GAMA A Smarter Way to Equitable & Uniform Valuations



